

PROFILE



CROWNPOINT CABINETRY

Story by: Tiffany R. Jansen | Photography by: Crown Point Cabinetry

Construction and renovation projects are not for the faint of heart. They can be exhausting, nerve racking, time consuming and just plain stressful. "Our job is to not to add to that stress, but to relieve it," says Brian Stowell of Crown Point Cabinetry, a custom cabinet crafting company based in Claremont, NH.

For Brian and his team, that means holding to their promises and doing whatever it takes to solve any issues as they arise. "Let's assume a door is scratched," Brian says, using a rare but plausible occurrence. "They let me know, and we get the door replaced. We take full responsibility."

It's that same go-the-extra-mile attitude that's had clients returning to Crown Point Cabinetry again and again since Brian's father founded the company almost 45 years ago. What started out of the family garage quickly became a family affair, with Brian's mom and all seven children joining in. "We were like the Waltons, only we were in the cabinet business," Brian jokes.

The company has grown exponentially in the years since. Today, Crown Point Cabinetry's clientele spans the country, ranging from all over the East Coast to Illinois, Texas, Utah, California and even the Caribbean Islands. The firm's high-quality, handcrafted custom cabinetry has been featured in projects with Home Again with Bob Vila, Country Living's



House of the Year and This Old House. Crown Point has been recognized by Builder Magazine as having one of the top-quality cabinets on the market, and a universal access kitchen the firm worked on made the cover of Fine Homebuilding.

Clients can choose from two lines of cabinetry: Crown Point and Crown Select. "We used to have just the Crown Point line, but people started asking for options at a lower price point," Brian says. Crown Select offers clients the same quality, fit and finish as the Crown Point line, but with a more limited range of customization.

But for Brian and the rest of the folks at Crown Point Cabinetry, it's as much about taking care of the client as it is about providing stunning cabinets. "We focus on making sure people are thrilled with us from start to finish," he says. "Our whole goal is to make life easy for our clients."

Resource:

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